

Supply Management Excellence

Program Outline

1. What Senior Management Expects from Procurement & Supply
2. A Day in the Life of a Chief Procurement Officer (CPO)
3. Trends in Supply Chain Management
4. Effective Change Management
5. Supply Chain Risk Management
6. Strategic Sourcing
7. Strategic Cost Management
8. 21st Century SCM Tools
 - Outsourcing
 - Reverse Auction
 - Joint Purchasing
 - Rational Negotiation
 - Benchmarking
 - Continuous Value Improvement
9. Performance Measures

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Better, Faster, and Leaner!
Contact us at 917-670-0248 or
Via email aok@aokconsulting.com*