

Value Analysis:

The Blueprint for Operational Excellence

ORGANIZATION and CONTENT OF THE PROGRAM

AOK Consulting & Education has designed a Value Analysis training program which can be presented either as a Standard Program to a group of participants at a public seminar or mounted as a Customized Program for on-site presentation. The duration of the standard program is 20 hours delivered over five morning sessions. The duration of the customized presentation can be expanded or shortened to meet customer requirements. Attendance is limited to up to 20 participants per class to ensure a more effective learning situation.

Each participant will receive a personal copy of the AOK VA Workbook which is specially designed to follow the seminar presentation. All presentations are made with the aid of slides and VA case study demonstrations.

The program, which is outlined here below, comprises of Orientation and Workshop seminars so that by the end of each program participants will be well schooled and skilled in Value Analysis.

- Seminar Outline -

I. THE VALUE IMPROVEMENT OVERVIEW

- . Value-Added Management
- . Genesis & Goals of Value Analysis
- . Product and Process Value
- . How To Analyze Value
- . Lean Thinking and Six Sigma
- . Project management
- . Case Study Demonstrations

II. THE VALUE ANALYSIS PERSPECTIVE

- . Objectives and Strategies
- . Mastering Change
- . Principles of Value Analysis
- . Applications of Value Analysis
- . Overcoming Roadblocks to Change
- . Creating Building Blocks
- . Qualifications for Value Work

III. THE VALUE ANALYSIS ORGANIZATION

- . The Value Specialist Approach
- . The Value Team Approach

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- . The Value Buyer Approach
- . The Value Supplier Approach
- . The Value Suggestor Approach
- . The Value Educator Approach
- . The Value Organization Approach

IV. THE VALUE IMPROVEMENT PROCESS

- . The Preparation Phase
- . The Information Phase
- . The Speculation Phase
- . The Evaluation Phase
- . The Recommendation Phase
- . The Implementation Phase
- . The Audit Results Phase

WHO SHOULD ATTEND: General Managers, Directors of Purchasing & Supply Management, Supply Chain Managers, Materials Managers, Senior Supply Officers, Production Managers, Inventory Managers, Purchasing Managers, Commodity/Category Managers, Procurement Analysts, Purchasing Agents, Senior Buyers, Project Managers, Engineers, and other resource managers.

A Certificate of Completion will be awarded to each individual successfully completing the seminar.

*Sign up to perform
Better, Faster, and Leaner!
Contact us at 917-670-0248 or
Via email aok@aokconsulting.com*